

Speakers Boot Camp Level 1 – October 2009 with Erick Rainey UK Champion Public Speaker

Camps: Glasgow, 5 & 6 October, 2009, David Lloyd Centre, Anniesland, G13 1BJ
Edinburgh 7 & 8 October 2009, David Lloyd Centre, Newhaven Harbour, EH6 4LX

Time: Registration 9:30am, workshop 10:00am – 5.00pm

For more information tel: 01383 852931

Web: www.rainworks.co.uk or www.eventsforbusiness.co.uk

In the current climate it is especially important to make sure other people think of your business first. Events such as seminars and workshops are the perfect opportunity to stand up and talk about you and your business. Many people get up to speak, and yet very few are remembered.

- **Become a more confident speaker,**
- **Deliver your message with conviction**
- **Leave a long-lasting positive impression**
- **Become your acknowledged industry expert speaker**

When you take part in this 2 day presentation skills training you will participate in an exciting, demanding and rewarding experience. The training is designed to help you develop the basic skills needed to create and deliver outstanding presentations. You will learn tried and tested speaking skills but you will take away cutting edge techniques that you've never heard of before. This workshop is designed to give you the skills to become an outstanding communicator. Subjects covered are:

Day 1

- Learn how the brain processes information
- Eliminate fear of public speaking
- Learn how to eliminate the 8 worst mistakes speakers usually make
- Structure and plan for a powerful presentation
- How to represent your organisation or company more effectively
- How to motivate a group into action
- How to build instant rapport with any audience of any size
- Increase your confidence by creating a circle of excellence
- Implement the do's and don'ts of successful presenters
- Discover the 4 things smart R.A.T.S. do to make people remember them and their talk

Day 2

- How to have fun presenting! (Yes it is possible)
- How to use nested metaphors, tag questions and embedded commands
- How to use compliance techniques to persuade and influence your clients/audience
- Facilitate powerful question and answer sessions to gain 'buy in'
- Work without notes and become adept at speaking off the cuff
- How to recognise and use 5 body language archetypes to be a more effective speaker
- Starting to 'sandwich' your presentations through the use of metaphor
- Overview of the 4 Mat System: begin to deliver bullet proof presentations

Testimonials

"My learning curve was huge as Erick is an expert at delivering a motivating and spellbinding presentation. He is a master of communication. I would recommend this course to anyone like me who used to dread standing up and speaking to a group of adults. I now feel confident enough to deliver my presentation in style!"

Margaret Lee

"The whole weekend was unforgettable. I have learned about rapport, style of presentation and delivery. The templates will be very useful to me when constructing a presentation. Standing up and presenting repeatedly was the most useful part. It was very practical and useful. I'd recommend this course to anybody".

Greg MacLean

Overview

We will be working from strengths rather than weaknesses, so as you begin this workshop, I encourage you to commit to your personal growth and play full out to become the confident presenter that you know you are capable of. Remember, always operate from a physiology and a psychology of excellence.

RainWorks

Watering the seeds of your success

Your Investment:

Book now for our “**When it’s gone, it’s gone**” offer for first 5 places at £150.00

Early Bird Special at £195.00 available till 31st August only

Normal price is £245.00

Places are limited at each venue

My Promise

If you take this training you will be shown the simple tools and techniques that enabled me to become Champion Speaker of UK & Ireland (twice) and go on to become 3rd best speaker in the world in 2005. I guarantee that if you apply just a fraction of what is taught on this course you will enhance your speaking beyond measure. I look forward to training and coaching you in the art and science of professional speaking.

Erick Rainey erick@rainworks.co.uk

Erick has reached the finals of The World Champions of Public Speaking which will be held on 15th August in Connecticut. Should he win – which he tells me he will – Erick will be in HUGE demand worldwide to share his expertise so this is an absolutely one off chance to learn with the BEST!

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Training & Development

Presentation Skills, Coaching, N.L.P. Hypnosis & Time Line Techniques

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